AUGUST 2, 1896.

The Turn in the Tide of Merchandising. The Famous Annual Closing Sale HouseWare Takes place here on MONDAY.

to which thousands of our public flock in order to cart away the best store full of wares in the State at prices not dreamed of by any other house in America, takes place on Monday.



in their operation of supply continue buying and selling until the last horn of the season's possible need is blown -until the last service to the public is consummated.

What to do with this more than a quarter million stock is left in chance with those who wait until last, or until the time has arrived when all the income of the season is balanced in the scale of Not many years ago a CLOSING SALE, with the extent of a loss such as this sale 'involves, was "profit and loss."

thought suicidal, but the wise management of this great store has proven that often there is profit even in a great loss-rather than shelved heaps of merchandise. Owing to the prices at which all goods will be sold nothing you buy on this occasion will be ex-

changed or taken back.

We endeavor to avoid speaking of small lots, but cannot be responsible if the goods are gone, unless you are in-

Will Be Marked at Special House Every Article in the

Where aisleways are crowded keep to the right. When possible please take small packages with you.

SHIRT-WAISTS.

'At the opening of the store 400 Ladies' Ehirt-Waists, the balance of the 5,000 we purchased. The cheapest in the lot was 50c.; choice of any to-day, 28c.

\$1. \$1.25, \$1.50, and \$1.75 Waists, go at See the \$3 and \$4 Dreeden Silk Waists, at \$1.50 each.

COHEN'S GLOVE BUSINESS

HAS DOUBLED ITSELF IN FOUR MONTHS. YOU KNOW WHY? QUALI-TY ALWAYS GOOD, NO MATTER HOW CHEAP THE PRICE.

Clearing sale of 'em to-day:

White and Natural Chamois, guaranteed to wash, the Sec. kind, for Sec. a pair. to wash, the sec kind, for sec. a pair,

4-Button Mocha Gloves, in Dark Tans,
Steel, and Mode colors, a glove for
general wear, driving, and bleyeling,
always retails for \$1.50; our price today, 48c. a pair.

White Dressed Kid Gloves, French
stitching, the \$1.25 grade, for 75c. a
pair.

ty, to-day, &c. a pair.

4-Button Tan and Mode Dressed Kid Gloves, embroidered or plain; our \$1 Glove; you have choice of the lot to-day for 50c. a pair.

18-Button Evening Gloves, in Tan and Lemon color, all sizes, a real French Kid Glove; we challenge comparison with any \$2.50 glove; to-day your choice for %c. a pair.

18-Button White Suede, our \$2 quality.

16-Button White Suede, our \$2 quality, special to-day for \$1.39 a pair. There's a satisfaction about the buy-

HOSIERY.

at our counter that is not met with everywhere. The quality must at all times be right; no matter how cheap they are priced to you.

9,000 pairs of this kind of Ladles', Misses', and Boys' Hose are on sale today at half price, to close out the stock.

Ladies' Fast-Black Seamless Hose, deep Dark shade, splendid wearers, usual 125c, kind, for 61-40 a pair. Ladies' Fast-Black Hose, Hermsdorf dye, high spliced heel and toe; the best ever sold for 17c, a pair—125c. 'Fast-Black Hose, silk finished, i or drop stitch, high spliced heels, ble foot; cest 35c. to import, for

double foot; cost soc. to import, to the late a pair.

Ladles' Rest French Liste Hose, plain or drop stitch, fast Black, full regular made, 25c.; cost usually double that.

Children's Fast-Black Hose, all sizes, strong, substantial kind, spiendid wearers, 5c. a pair; sizes, 6 to 9½.

Children's Fast-Black Seamless Hose, double knee, beel, and toe, Hermsdorf dye, 12½c., instead of 25c.

Children's Tan or Black Fine Hose, full regular made, any size, 18c, for 35c. kind.

FROM 8:30 TO 9 O'CLOCK-

sizes 6 to Whit

wearers, 3½c. a pair. FROM 10 TO 11 O'CLOCK— Ladies' Fast-Black High-Grade Seam-less Hose, imported especially for us: a splendid wearing article, 4½c. a pair.

WE ARE GOING TO SELL HANDKER-CHIEFS TO-DAY AS THEY

WERE NEVER SOLD BEFORE.

From 5c, kind to 25c, kind, every one will be half price.

5c. for Ladies 'Scalloped Embroidered Fine Lawn Handkerchiefs, that would be a bargain at loc., and so on down the list.

We've some losses to swallow. The

causes are that 25,000 yards that should have been here ten days ago have just arrived. The tumble makes the price half. You're the gainer.

balf. You're the gainer.

50c. Fine Imported Scotch Dimity Organdies, in all new fancy designs, are going to be sold to-day for \$5c.

Selid Black French Organdies that you've paid 12½c. for, are going for 6½c. a yard.

44 Fine French Percales, newest of printings, 12½c. kind, for 4½c. to-day.

Solid-Ground Navy-Blue Organdies, with pretty White figured effects, 16 2-3c.

grade, 6½c. a yard.

18c. Linen Ground Organdies, with colored stripe and fancy dot effect, 20 inches wide, to-day, 5½c. a yard.

Fancy Woven Organdies, in solid Pink, Green, Light Blue, and Corn, with pretty gauze stripe effects, 33c. grade, 5½c. a yard.

Solid Linenette, with self-seeded dot, 25c. quality; we say, 7½c. to-day.

Real French Dimities, Light and Dark styles, newest and prettiest of printings, 12½ to 16 2-3c. grades, 3½c. a yard.

Fine French Hopsack Duckings, in new, pretty printings, 20c. grade, 3½c. a yard.

new, pretty printings, 20c. grade, 3%c. a yard.

2,000 yards of Fine Black French Sateen, 16.2-3, 20, and 25c. qualities, to be closed out at 4%c. a yard.

2 case of Pretty Persian Fiannellettes, 12%c. kind, for 5%c. a yard.

4 Androscoggin Bleached Cotton at 5%c a yard.

FROM \$15 TO 9 O'CLOCK—
Fine Shirting Prints, new, neat, natty effects, 1%c. instead of 5c.

FROM 9 TO 10 O'CLOCK—
Fancy Woven Crimped Organdies, in new, pretty designs, 12%c. kind, for 2%c a yard.

FROM 10 TO 11 O'CLOCK—
Fine Apron Ginghams, in any size checks, all colors, 2%c. instead of 61-4c.
FROM 11 TO 12 O'CLOCK—
10-4 High-Grade Soft, Close Woven Bleached Sheeting, as good as any-body needs to use, 22c. grade, for 5%c. a yard.

EVERY READY-MADE SHEET AND PILLOW-CASE

in the house is put at a special clearing-

50c. Sheets, full size, for 34c. 60c. grade of Sheets for 30c. 75c. grade of Sheets for 50c. 435 odd pairs of Pillow-Cases, choice of WHITE GOODS FOR HALF

and less for more than a month in order to unload our stock and that of other sale, when they are ordered to go at your own price.

About 1,000 yards left of Fine Imported Sheer India Linon, the kind that cost 22 de. in France; it's yours to day at Figs.

About 1,350 yards of Fine Sheer India Linon, imported for our syndicate to sell for 16 2-3c., to-day it's yours for 7%c. Fine Imported Persian Mull, the best

20c. grade, is 121/2c. 50c. grade of Persian Mulls are 25c. today. Wide Double-Fold Fine White French Organdie, usual 29c, grade, for 22c. &c, grade of Fine White Organdies are

Ge. grade of Fine White Organdies are 20c. to-day.
Imperted Piald and Striped Nainsooks, 16 and 12½c, grades, are only 5%c. now. White Figured Brilliants, 12½c. kind, for 5c. a yard.
Sheer Fine White India Linon, 16 and 12½c, grades, for 5%c.
Fine White Dotted Swiss, 25c. kind, for 12½c, a yard.
White Dress Duck, a beauty, too; linen finish, 12½c, a yard.
White Imported Duck, soft finish, real canvas kind, for 8½c, a yard.
FROM \$20 TO 9 O'CLOCK—
Not enough to last longer—Fine White India Linon, as good as 61-4c, can buy, for 1c, a yard.
FROM 9 TO 9-45 O'CLOCK—
Not enough to last longer—Solid-Black French Seed-Dot Organdies, wide book fold, cost 22½c, to import, for 4½c, a yard. One dress only to a customer.
Housekeepers that do not attend this

Housekeepers that do not attend this LINEN SALE will never again get the same opportunity.

A cloudburst in Linen values for you,

A cloudburst in Linen values for you,

150 dozen Huck Towels and Si dozen
Momie Towels, very large size, pure
linen, cost at least 21c. cach to import;
Cohen, anxious to sell, says 124c.

28x20 inch Pure Linen Huck Towels, you
may have for 54c.

26x50 inch Handsome Satin-Face Damask
Towels, in fancy open-work bordered
effects, various colors, 59c. grade;
Cohen's closing-sale price, 25c.
FROM 19:40 TO 11 O'CLOCK—
Just to close the lot out—
Heavy Water-Absorbing Honey-Comb
Bath Towels, size 20x26, the best 10c.
Towel in the market; Cohen's closingsale price, 1c. each.

WE ARE AFTER THE TABLE

WE ARE AFTER THE TABLE DAMASKS,

too; can't carry all these over. Buy 'em at a price.

ask Table Linen, &c.; our price was M. Heavy German Table Damask for &c.; our price was Tc. Full width German Table Damask for

29c. was 48c. 31 50 Fine Open-Work Table Damasks that were imported from the best makers of Europe, are only 79c. a yard in this sale.
Pure Turkey-Red Table Damask, wide
double fold, for 124c, a yard.
FROM 9.20 TO 10 O'CLOCK—
What's left of Wide Bird's-Eye Diaper
will be sold for 24c, a yard.

There are thousands of QUILTS.

that were shipped for the reunion that parties didn't take. Whenever the price was low enough we took 'em off the shippers' hands. We bought too many. We're ready to lose now.

Children's Fast-Black High-Class Hose, sizes 6 to \$\(\) well knit and splendid Full size Fancy Woven Crochet Quilts for 35c., usually 55c. Next grade, heavier, for 59c. Heavy Crochet Qulits, Marseilles de-signs, \$1.59 kind, for \$8c. Real French Marseilles Qulits that cost \$2.50 to land, for \$1.39.

Thousands of Garments of

LADIES' MUSLIN UNDERWEAR. are left over for the slaughter sale. Re-

cent large purchases have left them for Monday's disposal. You are welcome to every garment, no matter how low the Ladies' Fine French Cambric Gowns,

empire style, handsomely trimmed with embroidery, \$1.25 for \$2.25 kind. Ladies' Fine French Cambric Gowns, yokes of fine embroidery, inserting, and tucks, Bertha of fine embroidery, 9sc. for \$1.75 kind.

Ladies' Fine Cambric Gowns, empire style, handsomely trimmed, \$1.25 value, for 78c.

for 75c.

Ladies' Fine Muslin Gowns, V-neck and yoke, embroidery inserting, trimmed around neck and sleeves with embrokiery, 85c. value, for 59c.

Ladies' Muslin Skirts, with wide umbrella ruffle of embroidery, for 98c.

Ladies' Muslin Skirts, with umbrella ruffle, or 9-inch ruffle of embroidery, for 75c.

Ladies' Muslin Skirts, with 5-inch ruffle of embroidery, for 50c.
Ladies' Cambric or Muslin Drawers, lace or embroidery trimmed, for 50c. a pair.
Ladies' Muslin Drawers, with tucks and hem, or with embroidery ruffle, for 25c. a pair.
Ladies' Muslin Drawers, with hem and tucks, well made, and good muslin,

69c. Ladles' Muslin Chemise, yoke of em-broidery, inserting and cluster tucks, cambric ruffle around neck and sleeves,

Ledies' Square-Neck Cambric Corset-Covers, well made, perfect fitting, for

Ledies' Square-Neck Cameric Covers, Covers, well made, perfect fitting, for Sc. each.

Ladies' Fine Cambric Corset-Covers, handsomely trimmed with embroidery or lace, for 69c.
Children's Fine Muslin Gowns, tucked yokes, cambric ruffle around neck and sleeves, for 38c.
Children's Covet Jeans Drawers, bodice well stayed, for 10c.
Children's Covet Jeans Drawers, hem and three tucks, worked button-holes, and well made, for 9c. a pair.
Infants' Cambric Slips, well made, trimmed around neck and siesves with fine embroidery, for 25c. each.
Infants' Short Cambric Slips, yoke of fine embroidery, inserting and tucks, and fine embroidery around neck and sleeves, for 59c.
Infants' Long Cambric Slips, ruffle around neck and sleeves, for 19c.
FROM 9 TO 9:30 O'CLOCK—
Ladles' Fine Muslin Gowns, tucked yokes, cambric ruffle around neck and sleeves, well made, perfect fitting, best ble. gown ever made, clearing-sale price, 28c.
FROM 11 TO 11:30 O'CLOCK—
Ladles' Fine Muslin Drawers. 3 tucks and hem, yoke bands, extra well made,

Ladies' Fine Muslin Drawers. 3 tucks and hem, yoke bands, extra well made, and perfect fitting. 25c. kind, for 125c. THE SEASON FOR KNIT VESTS merchants. Monday begins the closing COMES TO A CLOSE; TAKE WHAT'S LEFT AT PRICES LIKE THESE:

Ladies' Fine Bleached Jersey Ribbed Vests, taped neck and sleeves, 25c. grade, for 19c. Ladies' Fine Bleached Jersey Ribbed Vests, 21c. grade, for 8c.

Vests, 15c, grade, for 4c, Ladies' Ribbed Vests, high neck, long or short sleeves, 19c., for 35c, kind. Come to THE LACE AND EMBROIDERY SALE.

The prettiest, as yet, and the prices of hundreds and thousands of pieces for the cost of the labor in their manufacture. 2- and 3-inch-wide Fine French Em-broideries, 5 and 6c., from 10 and 12c.

broideries, 5 and 6c., from 10 and 12c.

Net-Top Embroidered 5-inch-wide Irish
Point Edge, 25c. kind, 3c. a yard.

124c. for Embroidery, 8 and 9 inches
wide, cheap at 25c.

Handsome Dotted Swiss Embroidery, 4
inches wide, 2tc. kind, for 7c.

FROM 9 TO 10 O'CLOCK—

2-inch Fine French Embroidery, in
pretty 'scalloped designs, for 1c. a
yard.

LACES .- THOUSANDS OF YARDS AT

HALF PRICE AND LESS. Butter Lace, 12 inches wide, 25c, a yard, from 50c. from 50c.

Handsome White Net-Top Laces, 3, 4, and 5 inches wide, for 10c. a yard.

Handsome Bobin-Top Laces, 3 and 4 inches wide, for 5c. a yard.

We've about 800 Umbrellas to sell. They are the balance of several large lots that were purchased recently. We give you the UMBRELLA FREE.

We charge you only for the making and the cost to bring 'em here.

the cost to bring 'em here.

26-inch Fine English Gloria Umbrellas, with natural or Dresden handles, 55 and 90c. kind, for 50c.

Men's 25-inch Extra Stout English Gloria Umbrellas, with natural handles, cost 51 to make, for 65c.

Ladies' or Men's Fine Silk Serge Umbrellas, Congo handles of loops or crooks, best \$1.50 kind, for 35c.

25-inch Men's and Ladies' Fine Silk Carola Umbrellas, made on paragon frames, silver trimmed, horn chased, gold plated, natural wood or Dresden handles, \$2.59 is the actual cost of materials in 'em' our price to-day, \$1.55.

Ladies' and Men's Rolling Taffeta Umbrellas, steel rod, Congo, Weichsel, or crook handles, loop, case, and tassels; you've paid \$3.59 for 'em, to-day's price is \$1.49.

All-Silk Close-Rolling Taffeta Umbrellas, with steel rod, as good as

is \$1.49, til-Silk Close-Rolling Taffeta Um-brellas, with steel rods, as good as \$5 can buy, for \$1.98. PkOM II TO 12 O'CLOCK—cdd lot of Umbrellas, various kinds, all fast dye, English gioria covering, with natural handles and heavy steel frames, 19c. Is the price.

125,000 YARDS OF RIBBONS.

'Twill be a laughable sight to see the Ribbon prices of to-morrow. The Green-Street Fire Stock is to be disposed of:

No. 2 All-Slik Gros-Grain, Satin-Edge Ribbons, all colors, for 2-tc. a yard, No. 5 All-Slik, Satin-Edge, Gros-Grain Ribbons, all shades, 10c. kind, for 2c.

yard.
2 1-2-inch All-Silk Black Gros-Grain Rib-bons, worth 19c. yard, sale price Mon-day 6 1-4c.
4-inch All-Silk Satin Ribbons, usual 29c. quality, for 12 1-2c. yard. quality, for 121-2c, yard. Heavy All-Silk Black Faille Ribbon, with cross-bar satin stripe, 25c, kind, Cohen's sale price for Monday, 121-2c.

Cohen's sale price for Monday, 121-20;
the yard.
4-inch Ali-Silk, Black Ground with
light polka dot, 15c, kind, for 5c, yard.
All-Silk Black Gauze Ribbons, 31-2
inches wide, 35c, kind, for 8c, yard.
2- and 4-inch Ali-Silk Dresden Taffeta
Ribbons, that were 25 and 35c, a yard,
go Monday for 121-2c.
3-inch Ali-Silk Satin-Edge Ribbons, all
colors, for 5c, yard.
2-inch Ali-Silk Satin-Edge Ribbons, 19c,
kind, for 5c, yard.

COLORED WORSTED DRESS GOODS are going to be sold as you never saw 'em before. All are being changed in price for your buying to-day. BLACK GOODS.

No selling in recent years to compare with this-no price-happening calculated to arouse such intense buying interest. Two thousand eight hundred yards of

Finest Grade of Black Goods at less than half cost of production is what the clearing sale is going to dispose of to-morrow; 46-inch All-Wool Fine French Clay Diagonal, a good bargain at 38c., for 55c. a yard. 5-inch All-Wool Fine German Henriet-ta, the flared for 50c yard.

the fi grade, for 59c. yard. the All-Wool Imperial Serge, 73c. mility, for 45c. a yard. ach Brocaded Brilliantine, 55c. grade,

s-men Brocadea Erimantine, Se. grade, for 29c. a yard. Time All-Wool French Eatiste, cheap at 45c. a yard, for 21c. a yard. Priestiey's Handsome Brocaded Armure, that sold for \$1.98 a yard, for \$1.25 a yard now.
-inch Pure Mohair Sicilian, the 75c.
kind, for 49c.

kind, for 49c.

38-inch Brocaded Mohair, was 29c., for 25c. a yard.

48-inch All-Wool Canvas Cloth, for skirts, the \$1.48 grade, for 75c.

42-inch All-Wool Cheviot, that sold for 69c. a yard 48c. a yard now.

FROM 8-29 TO 9-20Fine Black Pure Mohair Figured Brilliantine, very wide width, cost 33 1-2c. to Import, Cohen's clearing-sale price is 14c. a yard. One dress only to a buyer.

FROM 10 TO 11 O'CLOCK-

FROM 11 TO 12 O'CLOCK-FROM II TO 12 O'CLOCK—
Fine Black Pure Mohair Sicilian, wide double fold, you've never bought as good for 25c., our clearing-sale price is 16 2-3c. One dress to a buyer.
FROM IZ TO 1 O'CLOCK—
All-Wool Kiber Cloth, splendid wearer, cost 25c. to make 83-4c. a yard.

2,500 OF SILK EMBROIDERED SKIRTING FLANNELS. were shipped us by our New York exchange. They are here at just what the Plain Flannels cost without the Embroi-

35 different designs of Handsome French Embroidered Flannels, the price starts at 33c. for a handsome one. Extra Wide Handsome Embroidered Flannels at 46c.

Just think of weather being as hot as pepper and our exchange shipping us The price is the forgiving part: 10-4 Double-Bed White Blankets, nicely taped, soft finished, just the thing for early fall use, 46c. a pair.

Ladies' Fine Bleached Jersey Ribbed HALF-YEAR CARPET CLEARANCE.

house. These clearances have come to be looked-for events by Carpet needers for hundreds of miles around.

All short lots and lots and numbers not to be reordered go at half-price. There are Carpets for every carpet use

included here. The price just half and often less: 31 pieces of Body Brussel Carpets, hall, stair, and room patterns, borders to match, real value \$1.10 to \$1.35, choice of any \$21-2c. yard. 15 pieces Axminsters and Moquette Car-

ets, room patterns, borders to match, out value \$1 to \$1.40, choice of any \$1-2c, yard.

**neces Wilton Velvets, hall, stair, and som patterns, actual value \$1.25, 75c. ard.

yard.

8 pieces Tapestry Carpets, hall, stair, and room patterns, with borders to match, real value 871-2c., for 50c. yard, pieces Roxbury, room patterns, borders to match, real value #1 yard.

yard.

Heavy Union Ingrain Carpets, 371-2c,
value, 221-2c, yard.

Extra Super Ingrains, 50c, grade, 321-2c,
All-Wool 3-Ply Carpets, 75c, value, 45c,

LARGER STOCK OF SILKS

at the end of the season than ever before Lower prices than ever reached in their normal state. Now the closing prices. High grades are lower-fancy Siiks or plain-all marked at less than at any time since storekeeping began in Rich-

Handsome All-Silk Taffeta Silk, this sea-son's newest effects, elegant quality, Silks that sold for 59, 69, 75c., and 11, elosing sale price 25c.
20-inch All-Silk Taffeta Silks, new summer printings, that sold for 50 and 55c a yard, closing-sale price 162-3c.

a yard, closing-sale price yard.

22 Inch Handsome Black Hand-Made India Taffeta Silks, 68c, quality, closing-sale price 22c, a yard.

Handsome Black Fancy Crepe de Chine, cheap to buy and lay aside, \$1.25 quality, closing-sale price 38c, a yard.

27 pieces of Handsome Silk Taffeta, in all the newest effects, the usual \$1, \$1.25, and \$1.50 quality, cheap to buy them and put 'em away, closing-sale price 43c.

Handsome All-Silk Striped Taffeta Silks,

Handsome All-Silk Striped Taffeta Silks make elegant waists, dresses, or car be used for lining, \$1.25 grade, to-mor row \$2.c. a yard. Do you want 25-inch Handsome Blact Satin Duchess, all pure silk? It is the usual \$1.50 grade; yours to-morrow for

usual St.50 grade; yours to-mortow toToc a yard.

21-inch All-Pure Silk China Silks, alcolors, the usual 50c. goods, closingsale price 25c. a yard.

21-inch All Pure Silk Black Serge Silks
for walsts or dresses, 75c. quality
closing-sale price 25c. a yard.

22-inch Pearl-White China Silk, 50c
grade, closing-sale price 15c. a yard.

PROM 19 TO 11 O'CLOCK—
Not enough to last longer—
Handsome White Habutai Silks, 59c
grade, closing-sale price 17c. a yard.

Closing-sale prices for

JEWELRY AND SILVERWARE. make Wc. go for #1: Combination Helt- and Skirt-Supporter 15c, kind, to-morrow Ic. Miniature Breast-Pins, 25c, kind, to Miniature Beastern.
morrow 4c. each.
White Metal Belt Buckles, 5 different
disigns, 19c. ones, to-morrow 5c, each.
Tortoise-Shell Fancy Hair-Pins, 19c
grade, closing price 3c. each.
25 dozen Shirt-Waist Sets, 19c. grade, toance, maps; Bibles with references and maps, and Bibles without any helps; Tes-

Quadruple-Plate Salt-Shakers, foc. usually, closing price loc each, Quadruple-Plated Pickel Dishes, \$1.50

LADIES' SUITS AND SKIRTS. There's a clearance-price ticket on

every one, and it's put there so as to sure sell the garment.

Ladies' Separate Skirts, in Figured Black Mohairs, fashionable materials, for \$1.58, former price \$2.75.

Ladies' Plain Black Brilliantine Skirts, 5 yards wide, for \$5, former price \$5.49.

Separate Skirts, in White and Green check, a special bargain for \$4.75, former price \$5.98.

Washable Separate Skirts with full Washable Separate Skirts, with full flare, in White Pique, for \$3.

nare, in White Pique, for \$3.

Ladies' Tailor-Made Outing Suits, made of Double-Warp Cheviot Serge, in Navy and Tan, stylish, handsome, serviceable, and only \$2.50 each.

Ladies' Tailor-Made Suits, made of Cheviot Serge, with full-flare skirt, stylish and handsome, for \$5 your choice.

Ladies' Serge, in Black and Navy Blue, in blazer effect, for \$5.50. In biazer effect, for \$8.00.

Ladies' Grass-Cloth Suits, with full-flare skirt and blazer jacket effect, for \$8.50.

Ladies' Very Natty Crash Suits, with extra full-flare skirt, stylish blazer, prettily trimmed with inserting and small pearl buttons, for \$5.99.

Check Duck Suits, in Navy and White, for \$1.75.

for \$1.75.
White Duck Suits, inserting trimmed, reduced from \$7.95 to \$5.50.
Ladies' Duck Suits, reduced from E. \$2.50. \$3, for \$60. each.
Ladles' Washable Dresses, soft finished, in an immense assortment of the pret tiest effect in Percales, Lawn, Dimities Batistes, large sleeves, at \$1.50, \$2, \$2.50

Hundreds of pairs of LACE CURTAINS, all bargain prices, will be on sale to-

morrow. Can't give list of prices to-day. MEN'S DEPARTMENT. A vigorous clearance sale of all kinds of

Men's and Boys' Furnishings will take place at Cohen's to-morrow: Men's Long- and Short-Sleeve Baibrig-gan Gauze Undershirts, 25c., for usual

gan Gauze Undersnirts, 20c., 10t usual 28c. kind Men's Open-Worked, Cool Fish-Net Underwear, 98c. kind, for 39c. Men's Finest Quality Swiss-Barred Muslin Underwear, 42c. to-morrow, for best 80c. grade.

Men's Full Cut, Loose-Fitting Night-Robes, made of French Linen Cambrie, a most desirable article, 75c. each, for our best \$1.25 grade.

The best 69c, ones, made of a Fine, Light-Weight Muslin, are now 45c. Men's Fine Twiled Pepperell Jeans Drawers, cut just right for comfort, a splendid thing, 48c. a pair.

Twice a year the Carpet Store cleans AT MANUFACTURER'S COST AND

LESS! STUDY THESE PASSPORTS TO ECONOMY.

MONEY-SAVING IS MONEY GETTING.

Men's Brown Linen Duck English Cheviots, and Percale Negligee Shirts, laundered collar and cuffs, soft bosom. pretty, stylish, light, and dark colors, not one in the entire lot worth less than 98c. This opportunity is worth cultivating-420 each.

Men's Washable Club Ties, neat, pretty patterns, to match almost any shirt, the 10c. ones, now 4 for 25c.

Men's "Perfection" White Linen-Bosom

Shirts, the brand we are so proud of, 42c. to-morrow. Men's Laundered Fine Negligee Shirts, two styles collars, perfect fit, neat, de sirable effects, all of our \$1, \$1.25, and \$1.48

ones, will be sold to-morrow at 85c. Men's "Lockabar" Cast-Off Suspenders, gold-plated buckles, 25c. a pair; 50c. never bought better.

Splendid values in Men's and Boys'

Leather Belts. We are headquarters for Men's and Boys' Bathing Suits. Price is very little more than they charge for hiring one. Men's and Boys' One-Piece Bathing

Suit, in solid Navy Blue and pretty Red, Navy Blue, Brown, and White-Striped Jersey fabric, at 75c. a suit. Men's and Boys' Two-Piece Suits, in pretty striped effects, made of real Jersey fabrics, body-fitting, 89c. a suit.

\$1.50-scarcely the cost of making 'em. FROM 8:25 TO 9:25 O'CLOCK-Men's and Boys' Navy Blue and White Crocheted Sweaters, light, summer weight cost the maker \$5.25 per dozen, 14c.

of Good, Round-Thread Muslin, the best

Many other styles at \$1, \$1.19, \$1.39, and

FROM 10:30 TO 11:30-Men's Unlaundered White Shirts, made

39c. kind, 22c. BOOKS. Our Book Store has already established a price-making epoch in the annals of your credulity is in store for you Monday, when over 2,000 Bibles, shipped us by our syndicate through mistake, will be on sale. The date of shipment was October st, but they came August Ist. The synilcate will suffer for the blunder, but our public shall reap the benefit. Among them are Oxford Teachers' Bibles, Cambridge Teachers' Bibles, International Teachers' Bibles, Bibles with references, concord-

aments, Testaments and Psalms. They must be sold, and these prices will

nake them vanish rapidly: 500 Genuine Oxford Teachers' Bibles, in every way, good type, \$2.50 value, for 89c. 200 Genuine Oxford Teachers' Bibles complete in every way, good type, leather bound, indexed, \$3 value, for

\$1.19. 500 Genuine Oxford Teachers' Bibles, good type, etc., finest bindings, \$3.78 value, for \$1.48; \$4 values for \$2.22; \$4.25 values, \$2.98; \$4.75 and \$5 values for 200 International Teachers' Bibles, note 200 International Teachers Bioles, notes, references, maps, etc., complete \$1.50 Bibles for \$1.89; \$3.50 Bibles for \$1.98; \$5 Bibles for \$1.98; \$6 Bibles, leather-bound, with maps, concordance, references—\$2 values, \$1.49; \$1.50 values, \$5c.; \$1 values, \$36.20 Leather-Bound Bibles, good type, gilt edge, 75c. value, for 50c.

CLOSING-SALE PRICES ON SUMMER READING.

1,000 Copyrighted 50c. Books, closing-sale 1,000 Copyrighted Sec. Books, closing-sale price 12 1-2c.

800 Copyrighted Sec. Books, closing-sale price 12 1-2c.

800 Masterpieces of English Fiction, by Ainsworth, G. P. R. James, Marryat, Lever, etc., 50c. value, for 15c.

800 Paper-Bound Books, 10c. value; closing-sale price, 2 for 5c.

138 Copyrighted Novels, by best modern authors, beautifully bound, 21, 52, and 15, 56, editions; closing-sale price, 78c. \$1.50 editions; closing-sale price, 79c. 25c. edition Munro Seaside Library, 10c.

The prices on WRITING-PAPERS

during our normal sales were astonishing. but closing-sale prices add wonderment 1,900 boxes of Wedding Note-Paper, Envelopes to mutch, 25c. value; closing-sale price, 12 1-2c. a box.

sale price, 12 1-2c. a box.

10.000 Envelopes, Sc. a package value; closing-sale price, 3 packages for Sc.

1,000 pounds of Laid Paper, 29c. value; closing-sale price, 3c. a pound.

1,200 pounds of Real Linen Paper, 25c. value; closing-sale price, 10c. a pound.

FROM 9 TO 10 O'CLOCK—

15,000 quires of Paper, 2 quires for Ic.

FROM 10 TO 11 O'CLOCK—

840 pound-packages Writing-Paper, 15c. value, for 4c. a pound.

No department in the house is in greater eed of this closing sale than CORSETS,

that is, if great quantities are any indication of the need.

tion of the need.

12 dozen French Imported Corsets, fine linen coutille, extra long waists, \$3.25 value; closing-sale price, \$1.75.

13 dozen Leotle-Fasso cut, Venus-Back, fine coutille, \$3.50 value; closing-sale price, \$2.50.

10 dozen Finest French Imported Corsets, \$4.50 value; closing-sale price, \$3.75.

25 dozen Prima-Donna Corsets, \$2.50 value, for \$1.25.

About \$0 dozen Corsets, best makes, some of coutille, others ventilated, \$1 value; closing-sale price, \$9c.

THE COHEN CO. THE COHEN CO. THE COHEN CO. THE COHEN CO.

The Famous Annual Closing Sale

It's the sensational occasion of the year, when values of all merchandise in the department are storm-tossed and thrown on the market at a price that stops the sale of everything in this line in every part of the town.

We shall deliver goods as promptly as possible, but you must not expect them on the day of purchase, unless circumstances require their prompt delivery.

The following are as many sample values as it is possible for us to give; but they are only the beginning of thousands of various things that will be sold at just such prices:

CLOSING SALE OF CHINAWARES.] Genuine English Flow-Blue Toilet Sets, worth \$5.50, closing price, \$1.39, com-

plete.
Beautiful English Semi-Porcelain Din-ner Sets, a full set for six persons, worth \$8 and \$10, closing price, \$2.29,

Beautiful Holland Shape Pearl White Toilet Sets, warranted genuine English ware, our own importations, worth \$4.50, closing price, \$1.59 per set. 100-piece Beautiful English Underglazed decorated English China Dinner Sets. warranted not to craze, worth \$15, closing

price, \$4.49, complete. Beautiful Hand-Decorated Tollet Sets, gold lined and stippied, worth \$10, closing price, \$2.50, complete.

Beautiful Carisbad and Austrian China Tea Sets, containing 56 pieces, worth \$7 to \$8.50 per set, closing price, \$3.50, Real Carisbad China Cups and Saucers, worth \$2.50 a dozen, closing price, Sc.

Fine Cup, Saucer, and Plate Sets, worth 55c., closing price, 19c. per set. Beautiful Carlsbad and French China Dinner Sets, worth \$25, to close, \$12.48

each.
The Finest Quality Haviland China Dinner Sets, containing 115 pieces, worth \$50, closing price, \$22.50.
Fine Hohenzollern China Cake Plates, band decorated open bandles, gold

hand decorated, open handles, gol lined, worth \$1.50, closing price, 35

China Berry or Salad Bowls, worth \$1, closing price, 25c, each. Beautiful French China Plates, worth 50 to 75c, each, closing price, 19c. Beautiful English Semi-Porcelain Tea Sets, containing 55 pieces, worth \$5, closing price, \$2.10, complete. Fine Austrian China Berry Sets, worth upwards of \$1.75, closing price, 49c.

each.
Pretty India China Hand-Decorated
Bowls, worth 19c., for 5c. each.
Real French Delft-Decorated China IceCream Saucers, worth 10c., closing
price, 3c. each.

FROM 19 TO 11 O'CLOCK-

Fine Semi-Porcelain Cups and Saucers, worth \$1.59 a dozen, Haviland shape, closing price, 6 for 25c. elosing price, 6 for 25c.

Il5-plece Decorated China Dinner Sets, gold lined and traced, large soup tureen, meat platters, etc.; nothing like it ever shown in Richmond, worth \$25, closing price, \$10.50, complete.

Decorated After-Dinner Cups and Saucers, worth \$5c., closing sale, 5c. a pair, \$10.50, \$

Real French Shape Covered Dishes,

worth 59c., closing price, 15c. each.

FROM II TO 12 O'CLOCK-Yellow China Pie Plates, worth Sc., for 4c. each. Large Yellow Mixing Bowls, worth 25c.,

Fine Japanese China Plates, worth 25c., for 9c. each.
Fine Hand-Decorated China Plates, worth 8.69, closing price, 63c. each.
Beautiful Dresslen Decorated Cake Plates, worth 25c., closing price, 12/2c. each.

ALL DAY-

CLEARING SALE OF CUT-GLASS. A merchant's entire stock of Cut-Glass Ware to be closed out Monday. The book selling. Some of our prices are largest purchase of Cut-Glass ever known hardly believed. But a greater tax of in Richmond. Two special bargain tables have been arranged, so as to dispose of it quickly. Monday you can buy the Finest American Cut-Glass at less than 50c. on the

Gollar.

Fine American Cut-Glass Caraffes,
worth \$5, clearing price, \$1.98 each.

Beautiful American Cut-Glass Vases,
worth \$4.50, sale price, \$1.98 each.
Cut-Glass Violet Hoiders, worth \$9c.,
sale price, 14c, each.
Cut-Glass Napkin Rings, worth \$1, sale
price, 49c. each.

price, 45c. each. Cut-Glass Tooth-Pick Holders, worth 49c., sale price, 25c. each. Cut-Glass Spoon Holders, worth \$1.98, for 98c, each. Cut-Giass Oll-Bottles, worth \$1.98, for 49c, each. 49c, each.
Cut-Glass Flower Vases, 15 inches high,
worth 55, sale price, \$1.59.
Cut-Glass Salt and Celery Dips, worth
25c. sale price, 19c. each,
50 dozen Cut-Glass Tumblers, worth \$1
per dozen; sale price, 14c. each,
Real Cut-Glass Sugar-Shakers, worth
75c.; sale price, 25c. each,

CLEARING SALE OF ORNAMENTS. 25 per cent. discount on all Ornaments

and Fancy Chinawares, 100 Japanese Satsuma Vases, worth 25c.

HOUSEHOLD NECESSITIES. Every housekeeper in Richmond should give her house a general overhauling and bring a list of her wants. Dimes will buy here what a QUARTER will will buy here what a QUARTER will buy ELSEWHERE. ASK FLOOR-WALKER FOR A LIST OF SPECIALS FOR MONDAY.

Large Maple Hotel Ice-Chopping of Bread-Trays, worth 50c.; sale price, 15c 2-Hoop Cedar Water-Buckets, worth Mc.; Japanese Hardwood Toothpicks, put up

Gilray's Curtain-Stretchers, with nickelplated pins, worth \$1.50, for 59c. each. Best Quality Round-End Patent Wire-Drawn Stair-Dusters, Sc. each-value

Drawn Stair-Dusters, sc. each—value 19c.
Painted Cherrywood Towel-Rollers, worth 15c., for 3c. each.
Handsome Oak Hat- and Coatracks, nickel-plated adjustable hooks, worth 15c. for 3c. each.
Best Quality Cedar Wash-Tubs, worth 6c., for 25c. each.
Best Quality Harlwood Wash-Boards, worth 15c.; sale price, 4c. each.
Steel Can-Openers, worth 10c.; sale price, 3c. each.
Beautiful Wooden Stools, worth 2c., for 10c. each.
Senside Shovels, worth 10c. for 1c. each.
2-Arm Hardwood Towelracks, worth 10c., for 2c. each. for 2c. each. Ko-ko-ine Soap Powders, worth 5c.; sale price, 2 1-2c. a box. 1,000 boxes of finest quality Granulated

Lye, will make scap without boiling, worth 7c. a box; sale price, 31-2c, a box. Hardwood Inlaid Knife-and-Fork Boxes, worth 15c., for te. each. FROM 5 TO 16 O'CLOCK—

FROM 9 TO 10 O'CLOCK—
Best Quality Steel Ice-Picks, worth 10c., for 2c. each.
Heavy-Plated Steel Garden Trowels, worth 10c., for 3c. each.
Best Quality Stove-Pollsh, worth 5c., for 1c. a package.
ALL DAY—
Best Quality 5-foot Step-Ladders, worth 69c.; sale price 3sc. each.
Best Quality Shingling Hatchets, worth 15c., for 5c. each.
Each Bristle Cloth-Brushes for 5c. each.
FROM 10 TO 11 O'CLOCK—
Fine Selectef-Straw Carpet-Brooms, worth 35c.; sale price, 2c.
4-Row Solid-Back Scrubbing-Brushes, worth 10c.; sale price, 2c. each.
2 rolls of Perforated Tollet-Paper, worth 5c. a roll; sale price 1c.—value 5c. per roll.
ALL DAY—

Best Cotton Dish-Mops, fc. each value French Shoe Blacking, worth 10c., for to a box.

Best Quality Mouse-Traps, worth He, for 2c. each.

Cucumber or Saratoga-Chip Silvers, worth Mc, for to each.

Best Quality Cotton Floor-Mope with cherry stained handles, worth Mc, for 15c, each.

2 boxes of the Best Quality Carpet Tacks for 1c.

CLOSING SALE OF HAMMOURS. Beautiful Woven Hammocks, with pil-lows and spreaders, worth \$2.50, said price, 38c, each. \$5 Hammocks, with valance, pillow, spreaders, and hooks, for \$1.50 each. All our \$10 and \$15 Lawn-Tennis Seta will be closed out for \$2.50 each.

CLOSING SALE OF COOKING UTEX. SILS.

TIN AND GRANITE-IRON WARES, Cast-Iron Dinner-Pots, worth @c., for Cast-Iron Gem Pans, worth Mc., for Me. each.
Porcelain-Lined German Long-Handle
Dinner-Kettles, worth double, 20, each,
Russian-Iron Stove-Pans, worth Ec., for Malleable-Iron Lemon-Squeezers, worth

3-Burner Flat-Top Gas-Stoves, warrants ed to burn a double blue Same, worth

Retinned German Steam Cookers, worth H; sale price, Sc. each. 3-quart Beautiful Nickel-Plated Caffes-Pots, will make coffes in one munute, worth \$1.75; sale price, Tec. each. Handsome Nickel-Plated Coffee-Pots, worth \$1.50, for 49c, each.

Best Japanned Dust-Pans, worth 10c., for 3c. each. Best Quality Heavy Tin Half-Pint Dip-pers, worth 5c., for 1c. each. FROM 10 TO 11 O'CLOCK-100 Granite-Iron Coffee and Tea-Pets, 1-and 2-quart sizes, worth 28 and 38c, sale price 15c, choice. Granite-Iron Covered Buckets, worth 25c, for 10c, each. Heavy-Plated Wire, worth 10c., sale

ALL DAY-I-quart Block-Tin Milk Pans, worth 5c., sale price 2c. each.
Half-Gallon Tin Measures. 10c. each, value 10c.
Best Quality Block Tin Bread-Raisers, worth 45c., sale price 19c. each.

FROM 12 TO 1 O'CLOCK-

ALL DAY-Best Quality Soap-Shakers and Pot-Cleaners Combined, worth 15c., sale Best Quality Steak Broilers, worth 160., Heavy Retinned Colanders, worth 120,

Heavy Japanned Tin Tolle: Sets, worth \$1.25, sale price 65c. per set.

CLOSING-SALE OF REFRIGERATORS

All our entire stock of Famous Gurne Patent Refrigerators will be sold less than cost to make room for other goods.

Highly-Poliahed, Large Oak Rocking Chairs, worth \$3.50, sale price \$1.75 each. Handsome Oak Dining-Room Chairs, worth \$1.65, sale price \$6c, each. Fine Oak Cobble-Scated Rockers, worth \$5, sale price \$1.69 each. Ait our handsome Rattan Rockers, worth \$8, \$9, and \$10, sale price \$5 each.

CLEARING SALE OF CUTLERY. 100 dozen Table Knives, worth from 22 to \$4.50 a dozen, to close 7c, each. to \$4.50 a dozen, to close 7c. each.
Silver-Plated Teaspoons, on silver steel,
worth 60c, a dozen, sale price 6 for 5c
Genuine Sheffield Steel Carving Sets at
less than cost to make, closing price
25c, a set.
Fine Steel Paring Knives, worth 10c.
sale price 2c. each.
Handsome Steel Carving Sets, worth
\$4.50 per set, sale price 7c. each.

CLOSING SALE OF LAMPS AND TABLES. Nickel-Plated Parlor Lamps, with globs and chimney, centre draft burners worth double, closing price Sc., com-

Fine Embossed Head, Gold-Plated Onyx Column Banquet Lamps, worth 12-25, for 18c. each.

Fine Crayon Pictures enlarged from your photograph, life size, equal to any that cost you \$10, sale price to-morrow \$1.25.

Fine Pastel Pictures, worth \$1, sale price \$2c. each.

Beautiful Bamboo Easels, worth \$8c. sale price \$6c. each.

Handsome Medallion Pictures, worth \$2c. sale price \$12.5c. each.

4-Fold Gold Embroidered Screens, worth \$5c. sale price \$2.5c. each.

1,000 dozen Jelly Tumblers, worth 20c, a dozen, on sale Monday for it, each. Real Thin-Elown Film Tumblers, worth 31 a dozen, sale price 6 for 14c. Handsome Star-Engraved Tumblers worth 31.50 a dozen, sale price 6 for 20c Handsome Imitation Cut-Glass Tumbblers worth 35c. a dozen, sale price (for 18c.

THE COHEN CO. THE COHEN CO.

CONTINUED ON PAGE 15.

Tic., for 9c. each.

Best Quality Tin Ham-Boilers, worth
48c. for 19c. each.

Granite-Iron Tea-Kettles, 10- and 11quart sizes, worth \$1.50, for 48c. each. \$3.50; sale price, \$1.75 each, Granite-Iron Double Rice Boilers, worth 79c.; sale price, 39c. each.

100 Silverine Walters, worth 190., for Sa. Infants' Bath-Tubs, worth 69c.; sa., price, 29c. each.

price 1c. each.
FROM 11 TO 12 O'CLOCK—
Asbestos Stove Mats, worth 5c., sals
price 11-2c each.
Rotary Flour-Sifters, worth 10c., sale
price 4c each.

Mirror-Polished, Steel Bottom Sad-irons, worth 5c. a pound, sale price 11-2c. per pound.
Galvanized-iron Buckets, worth 19c., sale price 15c. each, Steel Fry Pans, 3c. each, value 18c. Surprise Eng Whips, 2 for 1c.

Loaded-Bottom Cuspadores, worth Sc., ns. worth 19c., sale price 5c. each.
Deep Tin Bread Pans, worth 16c., 8a10
price 2c. each.

Sprinkling Cans, worth 12c., for 5c. sach. FROM 19 TO 11 O'CLOCK—12-quart Block-Tin Dish-Pans, worth 20c., sale price 5c. each. Heavy Tin Wash-Boilers, worth 6c., for 25c. each.

CLOSING-SALE OF CHAIRS.

plete.
Handsome Gold-Plated Parlor Tables.
worth \$4.50, sale price \$2.49 each.
Fine Gold-Plated Banquet Lamps, with
Boan china columns, worth \$11, sale
price \$5.50 each.
Fine Gold-Plated Banquet Lamps, with
removable founts, worth \$5, sale price
\$2.49.

PICTURE DEPARTMENT.

CLOSING-SALE OF GLASSWARE.

Handsome Initiation Cut-Glass Ice-Tuba for 18c.

Beautiful Imitation Cut-Glass Ice-Tuba fancy shape, worth 48c., for 19c. each.

Fine Crystal Oblong Vegetable Bowis, worth 18c., saie price &c. each.

Fine Imitation Cut-Glass Cake Salvers, worth 28c., for Sc. each.

Beautiful Imitation Cut-Glass Ice-Cream Trays, worth 28c., for 36c. each.

Handsome Imitation Cut-Glass Water-Pitchers, worth 28c., sale price 18c. each.